



Memo

Date: January 23, 2019

To: Board of Directors

From: Doug Kelsey 

Subject: RESOLUTION 19-03-19 OF THE TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON (TRIMET) AUTHORIZING A CONTRACT WITH G4S SECURE SOLUTIONS (USA), INC. (G4S), FOR TRANSIT SECURITY SERVICES

1. Purpose of Item

The purpose of this item is to request that the TriMet Board of Directors (Board) authorize the General Manager to execute a contract with G4S Secure Solutions (USA), Inc. (G4S), for transit security services (Services).

2. Type of Agenda Item

- Initial Contract
- Contract Modification
- Other _____

3. Reason for Board Action

Board approval is required for personal services contracts obligating TriMet to pay in excess of \$500,000.

4. Type of Action

- Resolution
- Ordinance 1st Reading
- Ordinance 2nd Reading
- Other _____

5. Background

Providing a high level of security presence throughout the TriMet system is essential for our customers, employees and the general public. Since 1998, TriMet has used contracted security services, which support the work of the Transit Police Division. Contracted transit security officers have been an extremely effective and cost-efficient way to supplement TriMet security activities. These unarmed officers are radio-equipped and are deployed throughout the TriMet system. Their focus is on providing a uniformed presence to maintain order, deter crime, and encourage overall compliance with TriMet rules and regulations. They routinely ride trains, patrol transit centers and park and rides, are stationed at specific locations to assist with

employee and customer safety, and assist with crowd control during special events, such as the Rose Festival and Race for the Cure, in order to help ensure the safe movement of the public around transit vehicles.

Demand for these services has continued to increase during the five years of the current G4S contract, due to increased security-related events on TriMet's system, several large construction and track rehabilitation projects, and other non-TriMet events throughout the region. The current G4S contract expires at the end of April 2019, and TriMet elected to issue a new solicitation for the Services.

6. Procurement Process

A competitive Request for Proposals (RFP) process was used to select the contractor for the Services. The RFP was issued on January 17, 2019, and proposals were due on February 11, 2019. A total of 47 vendors were notified of the RFP and 26 vendors viewed the solicitation. TriMet appointed an evaluation committee (EC) to review and evaluate the proposals, which was comprised of staff from TriMet's Safety and Security Division and Transit Police. EC members were selected based on their expertise, experience and knowledge related to the Services.

TriMet received a total of two proposals, from Allied Universal Security Services (AUS) and G4S Secure Solutions (USA), Inc. (G4S). The EC ranked the proposals in accordance with the procedures and criteria established in the RFP. After completing the initial review process, the EC determined that G4S and AUS were both in the competitive range and conducted interviews with each. After the interviews, the EC determined that G4S was the highest ranked proposer. Final full scores for the proposers are as follows:

Evaluation Criteria	Possible Points	AUS	G4S
Qualifications and Diversity	30	27.7	27.7
Work Plan	30	25.0	27.3
Price	40	34.6	40.0
Total Score	100	87.3	95.0

The attached Resolution authorizes TriMet to contract with G4S in the amount of \$5,794,754 for a base term of one year, with four one-year options at TriMet's sole discretion. It is anticipated that TriMet will authorize both base and option work as specified in the RFP, for a total contract not-to-exceed amount of \$30,706,237, over a five-year period.

7. Diversity

G4S will self-perform the majority of the services provided under the contract. According to its most recently provided workforce diversity statistics, the G4S workforce is approximately 53.2% minority and 29.5% female.

8. Financial/Budget Impact

The services are included in the FY 2019-20 Safety and Security Division budget.

9. Impact if Not Approved

TriMet could re-procure the contract, however, this option is not recommended because G4S is a well-qualified firm, and offered fair and reasonable pricing. In addition, a thorough, competitive process has already been conducted and there is a critical need for the continuity of these Services.

RESOLUTION 19-03-19

RESOLUTION OF THE TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON (TRIMET) AUTHORIZING A CONTRACT WITH G4S SECURE SOLUTIONS (USA), INC. (G4S), FOR TRANSIT SECURITY SERVICES

WHEREAS, TriMet as authority under ORS 267.200 to enter into a contract with G4S Secure Solutions (USA), Inc. (G4S), for transit security services (Contract); and

WHEREAS, the total amount of the Contract is expected to exceed \$500,000; and

WHEREAS, the TriMet Board of Directors (Board), by Resolution dated October 25, 2017, adopted a Statement of Policies requiring the Board to approve personal services contracts obligating TriMet to pay in excess of \$500,000;

NOW, THEREFORE, BE IT RESOLVED:

1. That the Contract shall conform with applicable laws.
2. That the General Manager or his designee is authorized to execute the Contract in a not-to-exceed amount of \$30,706,237, over a period of five years.

Dated: March 27, 2019

Attest:

Presiding Officer

Recording Secretary

Approved as to Legal Sufficiency:



Legal Department